

**NCDEX E-MARKETS
LIMITED**

COMMODITY TRADING

- ▶ **Estd. In 2006 as a subsidiary of NCDEX, NeML is an agri commodity based spot trading electronic marketplace.**
- ▶ **NeML contracts are 100% delivery based.**
- ▶ **NeML provides transparent mechanism of trade with price discovery facility**
- ▶ **NeML provides clearing and settlement facilities for all trades**
- ▶ **Pan India presence and 12000+ existing members helps NeML to get efficient market linkage and better price opportunity for its members**

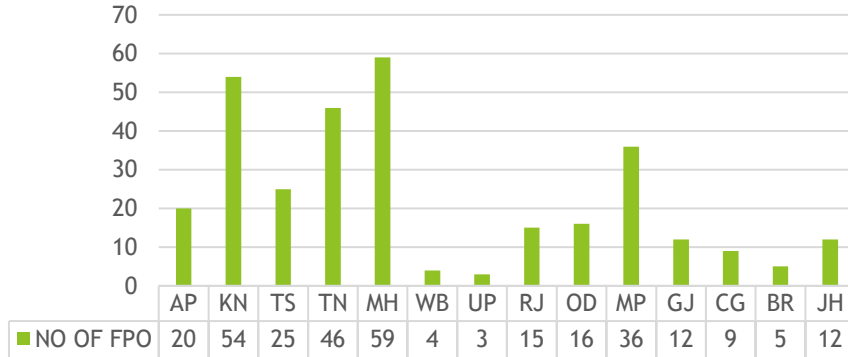
Our Ecosystem



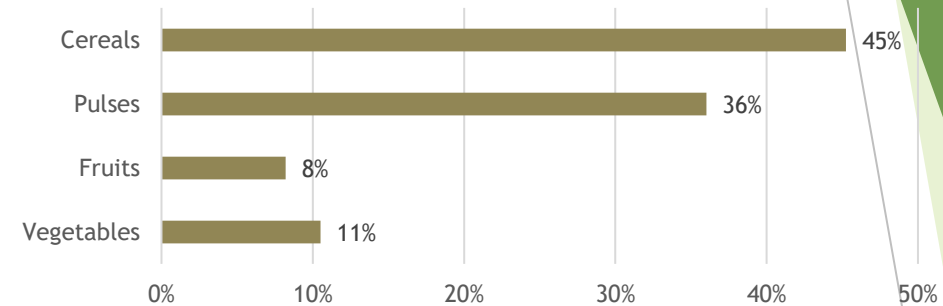
- **NeML started FPO Drive In May month**
- **330 FPOs has been registered on NeML till date in FY 20-21 from different states.**
- **Registration charge reduced from ₹5000/- + Tax to ₹100/- +Tax**
- **Documentation simplified**
- **23 FPOs & 2 individual farmer from 11 States traded total quantity of 1000 MT through NeML in only May month in different commodities**

NeML-FPO Engagement data

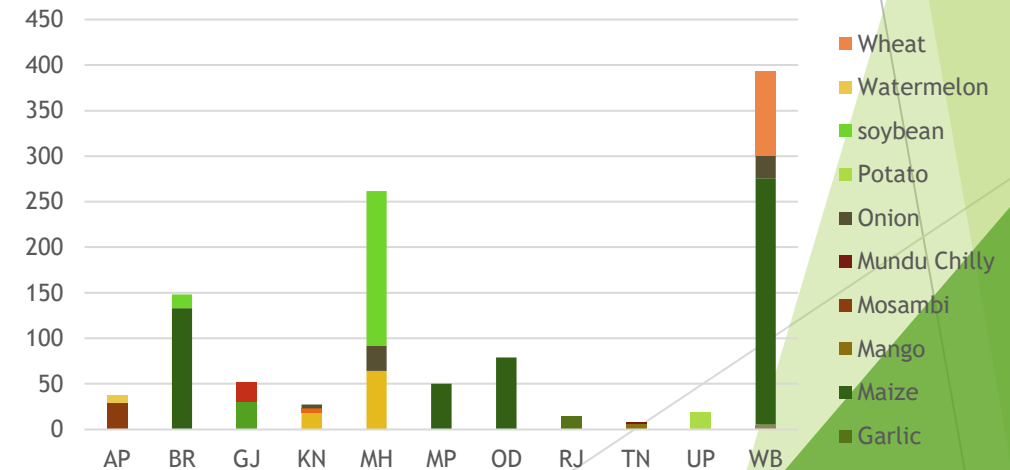
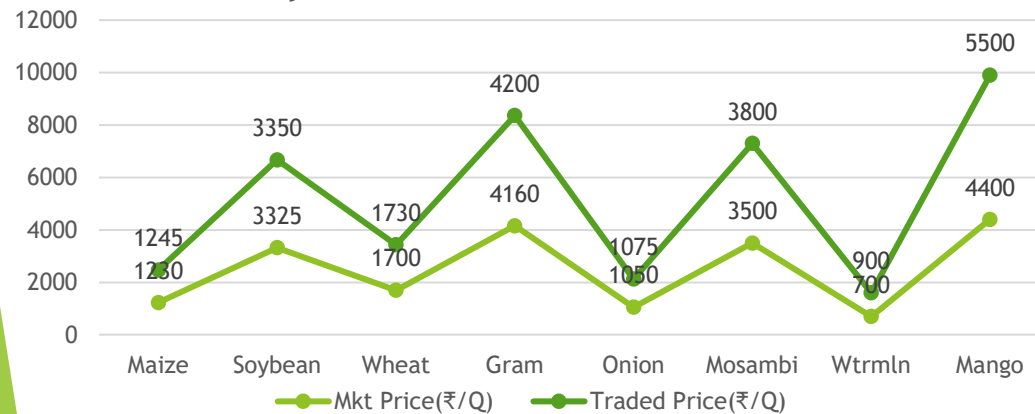
STATEWISE NO OF FPO



FPO Traded Agri Product share



Commodity-wise FPO Trade Price Difference



State & commodity wise trade volume

Basic Characteristics of NeML-FPO Trade

- **Quality is decided on as is whereas is basis.**
- **Delivery can be Ex warehouse as well as FOR**
- **NeML is not the party to any trade**
- **Margin is required from both buyer and seller (2-5%)**
- **NeML may assist in logistics, quality testing & financing, if required on case to case basis.**
- **Buyer has to deposit advance money with NeML which will be transferred to seller after stock delivery.**
- **Transaction charges (0.25%-2%) depending on commodity , will be debited from the amount to be transferred to seller.**

FPO Trading Process Flow

- **Registration of FPO at NEML Platform (self registration on website or through mail)**
- **After registration, FPO will be provided NeML system and App access for data entry.**
- **In case of bilateral trade, Buyers & Seller will share trade requirement details and expectations via NeML and after negotiation of price ,margin will be deposited & trade will be done at mutually agreed rate.**
- **In case of e auction, bidding for the trade on NeML electronic system is done, Buyer and seller will deposit margin money in NeML Bank Account before any such auction.**
- **After electronic trade facilitation, price, quantity & winner details freeze in the system. Within 2 days Buyer will deposit full amount in NeML account and seller will start dispatch.**
- **Buyer will confirm the delivery & acceptance of stock from warehouse/aggregation point.**
- **After acceptance confirmation from buyer, NeML will transfer⁷ the equivalent sale proceed to FPO bank account debiting NeML charges.**

Benefits for FPO

Below are the major benefits to trade on NeML platform:

- **Pan India Market Linkage**
- **Transparent trade**
- **Secured trade**
- **Round the year trade opportunity**
- **All types of agri commodity traded**
- **Trade at farmgate through NeML App**
- **Training and consultancy**
- **Financing facility**

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